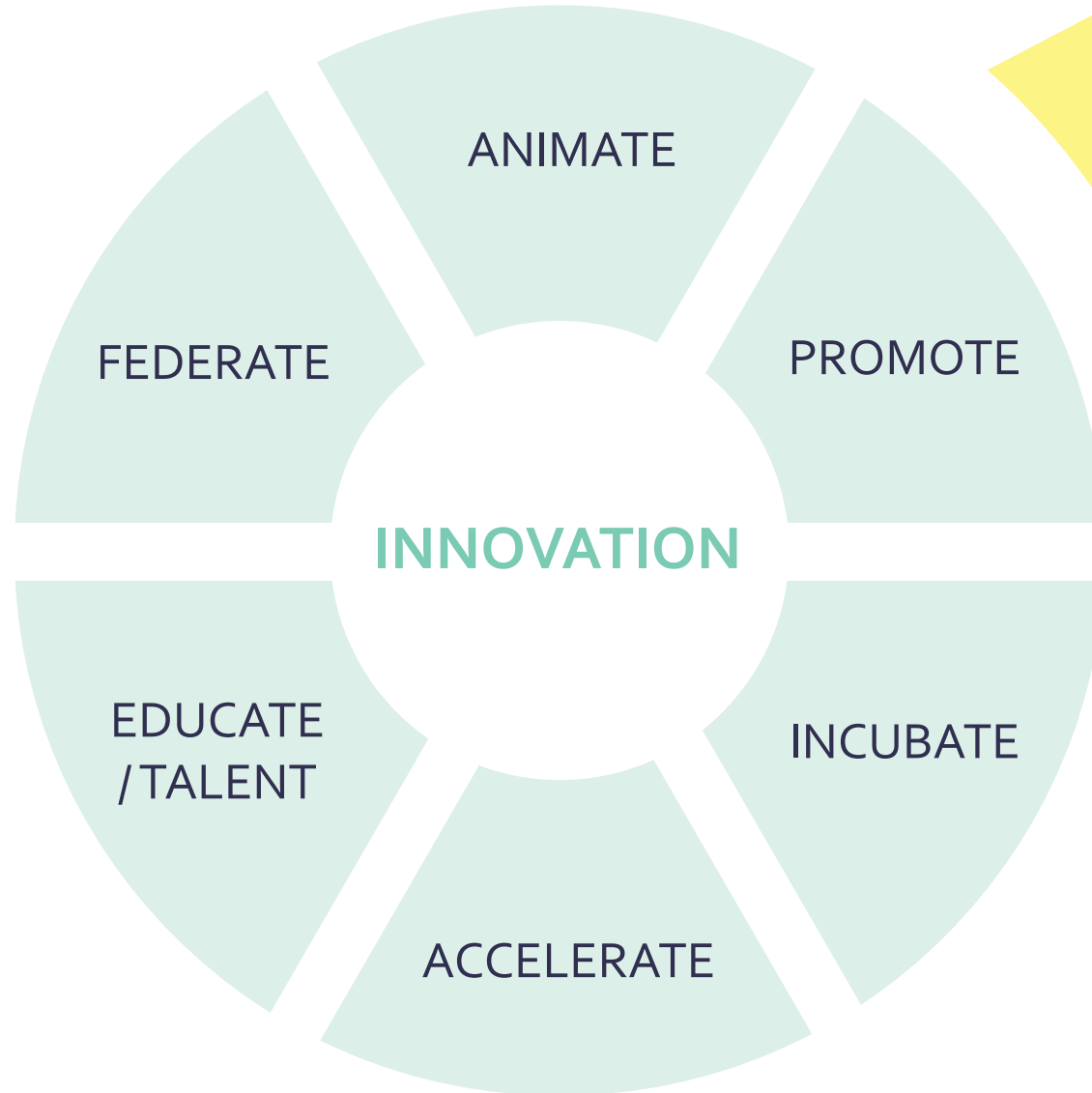




ETIRE

INNOVATION HUB

Develop Digital Finance



make Belgium count and competitive on the single market and across the World, train and attract talents, attract investments & businesses, create jobs, impact productivity of companies, increase wellbeing of citizens...



Develop Digital Finance

**CONNECT.
COLLABORATE.
INNOVATE.**



#FinTechBE



A FEDERATION'S EXPANSION FOR THE DEVELOPMENT OF INNOVATION



Fintechs
Federation / Representation



Incubation / Hosting



Startups Acceleration

Events (DFS)



Animation



Corporates Acceleration

Promotion (BE / Int)



Education / Talent

2015

2021

2022



FINTECH BELGIUM SINCE 2015



Connect. Collaborate. Innovate

Fintechs
Federation / Representation

+130 members - **+100** Belgian Cies with more than 3000 jobs created in 2021
Fintechs, Insurtechs, RegTechs, Accountingtechs, ...

Events (DFS)

Digital Finance Summit – biggest BE event of our industry, gathering 550 delegates, 25% International audience, 40 exhibiting partners.

National and European **consultations**, round tables/working groups (CBDC, DORA, MiCA, eID, EU roadmap, ...) > See next slide

Promotion (BE / Int)

Promotion of Belgium's ecosystem and companies (Trade Missions (Korea, Dubai, USA, ...), WebSummit, Slush, Money20/20, Paris Fintech Forum, France R:Evolution, ...)

Recognised as a **major player / POC in the industry** (support in choice of BE as expansion country and soft landing, corporate challenges, International collaborations and missions, etc.)

2015



FINTECH BELGIUM SINCE 2015



Connect. Collaborate. Innovate



European Digital
Finance Association



Blockchain Association
of Exchange Platforms and Custodians

Fintechs
Federation / Representation

Events (DFS)

Promotion (BE / Int)

FTBE is one of the 7 founding members of the **European Digital Finance Association**

>> <https://europeandigitalfinance.eu/>

A non-profit independent industry body of 15 EU ecosystems representing 1000s of members, all collaborating with the **policy makers** to ensure a **prosperous single market** and the **competitiveness of the EU companies**.

> European consultations, round tables/working groups (DORA, MiCA, eID, EU roadmap, ...)

FTBE is a founding member of the **BAX**

Blockchain Association of Exchange Platforms and Custodians.

>> <http://baxbelgium.com/>

The mission of BAX is to promote the attractiveness of Belgium as a leading country for blockchain-based activities.

Federate - Represent - Promote - Develop & Accelerate - Training / Permanent Education

> Both based at FIRE Hub.

2015



FINTECH BELGIUM SINCE 2015



DIGITAL FINANCE
SUMMIT 2021

The pinnacle of our year is the organisation of the big Belgian mass,
The DIGITAL FINANCE SUMMIT

In 2021, the Digital Finance Summit took place in Brussels on November 30th. Despite all difficulties, we were incredibly thankful and happy to see that this **6th edition** was the best one so far...

Take a look for yourself:

- +100 speakers
- 4 stages & 19 sessions • 12 hot topics
- Focus on exchanges: Workshops, Roundtables,
- "Meet the Speakers" Cafè
- +22 hours of content
- 20 pitching EU fintechs • 4 Awards

Best networking in Belgium

- 52 partners & 40 stands
- 360 in person attendees
- 150 online attendees
- 22 represented countries from 4 continents
- 3 hours of concert
- and 250 Fintastic cocktails

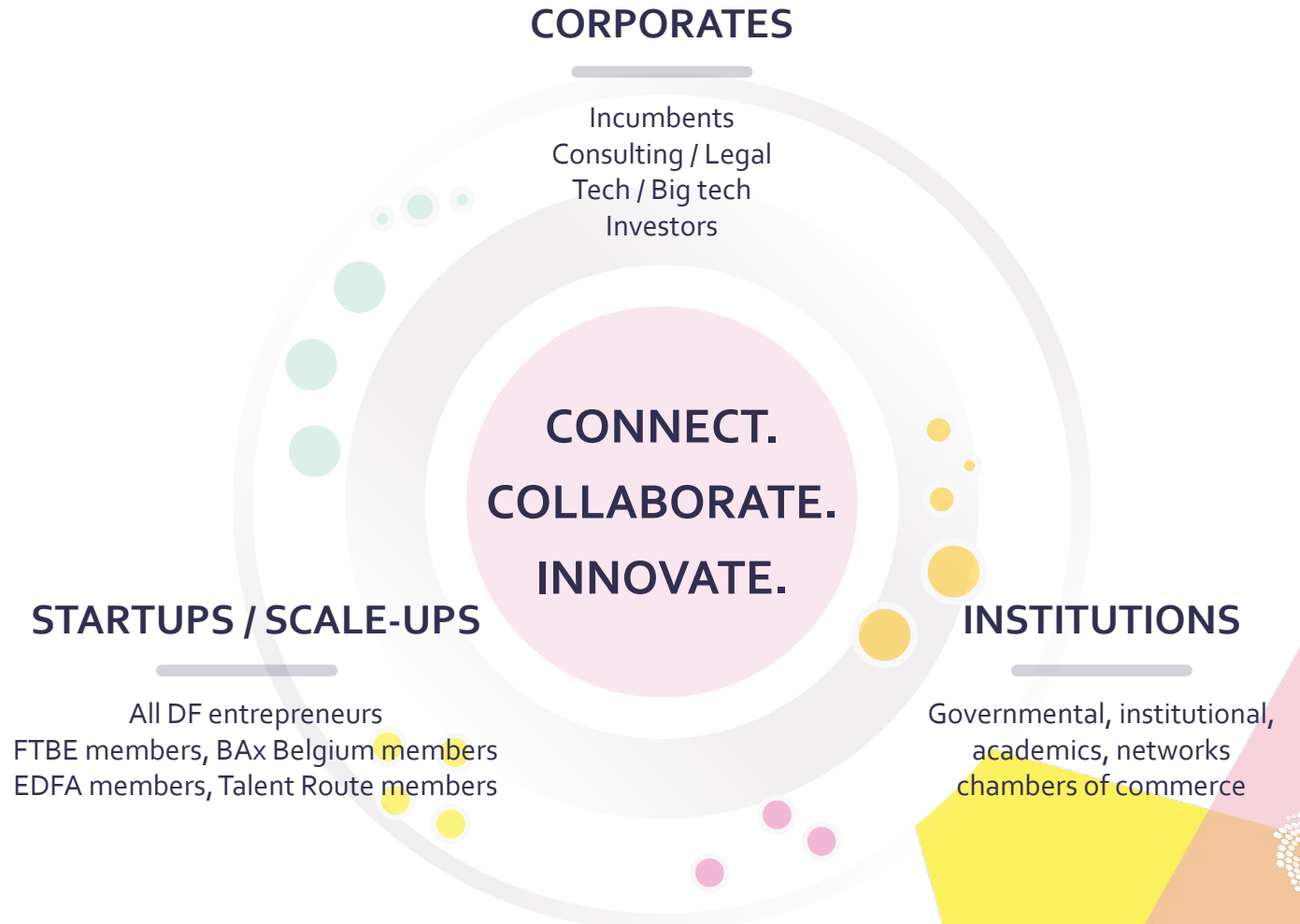
www.digitalfinancesummit.com – www.fintechsummit.be



FIRe HUB - THE PLACE TO GROW YOUR BUSINESS



- **Meeting point** for all Belgian and international DIGITAL FINANCE STAKEHOLDERS
- Give root to **new ideas and co-operation**
- **The breeding ground for innovation and collaboration** in the Digital Finance world



2021

FIRe HUB - YOUR DIGITAL FINANCE INNOVATION HUB



Incubation / Hosting



Animation

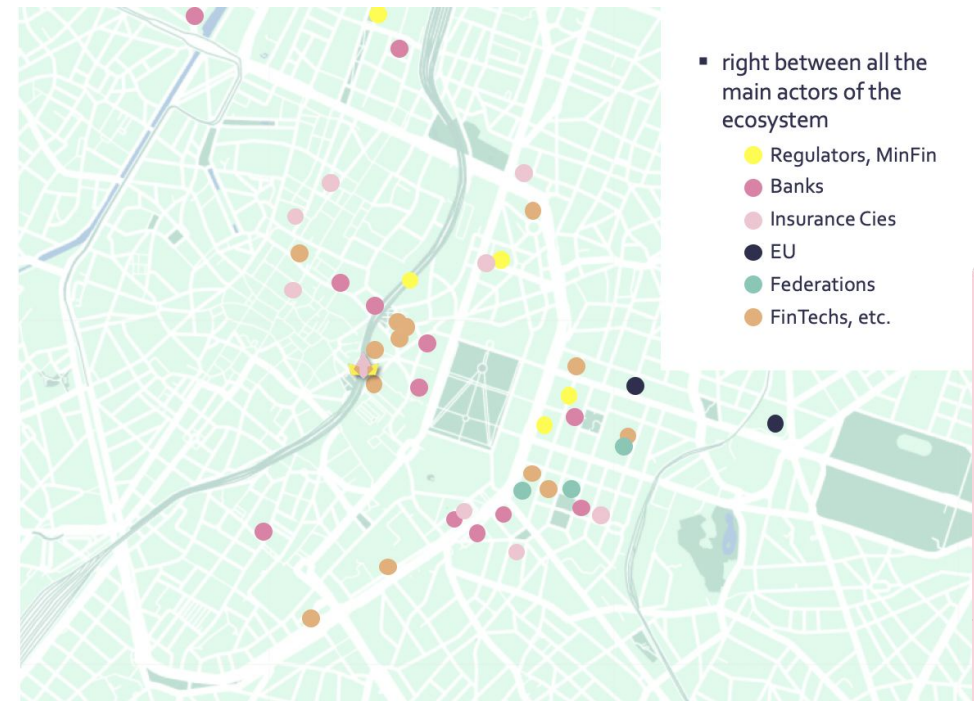


2021

- Coworking space
- Private offices
- Meeting spaces
- Open to DF business travellers
- Perfectly located in the centre of EU capital and right between all major stakeholders of our industry

- Breakfasts and networking events
- Open Office hours
- Access to network, mentoring, partners offers and opportunities
- Meetups
- Ad Hoc events for corp. partners like
 - Trainings and Masterclasses
 - Speed networking
 - Roundtables and workshops

FIRe is part of the **Talent Route Network**, 1st Network of Innovation Hubs across EU (17 hubs, +5000 DF solutions, 12 countries, ...) and will collaborate on an **incubation startups exchange programme**.



▪ right between all the main actors of the ecosystem

- Regulators, MinFin
- Banks
- Insurance Cies
- EU
- Federations
- FinTechs, etc.

FIRe HUB - YOUR DIGITAL FINANCE INNOVATION HUB

Free Bi-weekly Breakfasts

- Animated by a partner
- Open to all
- 20-30 participants
- Informal interactive networking
- Sharing of challenges and match-making



Bi-monthly Open Office hours

- A partner offers **free advice** to FTBE members
- On specific thematics / mentoring
- Half days of **pre-booked 45-min sessions**
- 4 members / half day
- with **specific challenges/questions**



Ad Hoc events > Speed networking or roundtable

- A partner brings **innovation**
- To their collaborators (different deptm & levels)
- or partners/clients
- By sitting them with FTBE members
- Selected by the partner
- 20 FTs, 5 min each
- or to discuss a hot topic/challenge all together



FIRe HUB - YOUR DIGITAL FINANCE INNOVATION HUB

Meetups

Evening conferences focusing on networking gathering 40-100 delegates around a specific topic (Open banking, Wealthtech, Insurtech, ...)

Workshops

2-4h deep dive sessions for 10-30 people focusing on sharing knowledge through experience, practical cases and hands-on exercises.

Training Catalogue

Trainings on specific regulatory, cybersecurity, and other fintechs needs given by our partners with **special discounts for our members** and open to all.



FIRe ACCELERATE - TO COLLABORATE AND INNOVATE



To help **startups**, early-stage companies, individual entrepreneurs AND **corporates** to develop their businesses and innovate, **FIRe Accelerate** will provide a full-scale range of services, including tailor-made acceleration programmes for both startups and corporates.

Startups Acceleration

- Acceleration programmes according to evolution stage (creation, project, business, growth) and needs (bus.model, mktg, sales, distribution, partnership, ...)
- Trainings & Masterclasses
- On demand

Education / Talent

- Collaboration with universities and schools to create interest for FT and tech through presentations, camps, hackathons, ...
- Talent fair
- PMEs on digital finance, blockchain, AI, ...

Corporates Acceleration

Exclusive acceleration

- For a single corporate around specific challenges
- New markets, develop offers and meet startups

Industry acceleration

- In collaboration with peers
- to initiate industry transformation
- to anticipate evolutions.

 **FINTECH** & partners
BELGIUM

2022



FIRe ACCELERATE - ACCELERATION WEEKS



FIRe Accelerate will concentrate its events and acceleration initiative during one or two “**thematic weeks**”. These weeks will include several sub-events: hackathon, reverse pitch session, trainings and masterclasses, networking events, tech deep dives, investors sessions, field trips, ... (See example below).

3 excellence themes: Blockchain, RegTech and Insurtech



The various sessions will be accessible to corporates, startups, scale-ups, students, investors and institutional partners.

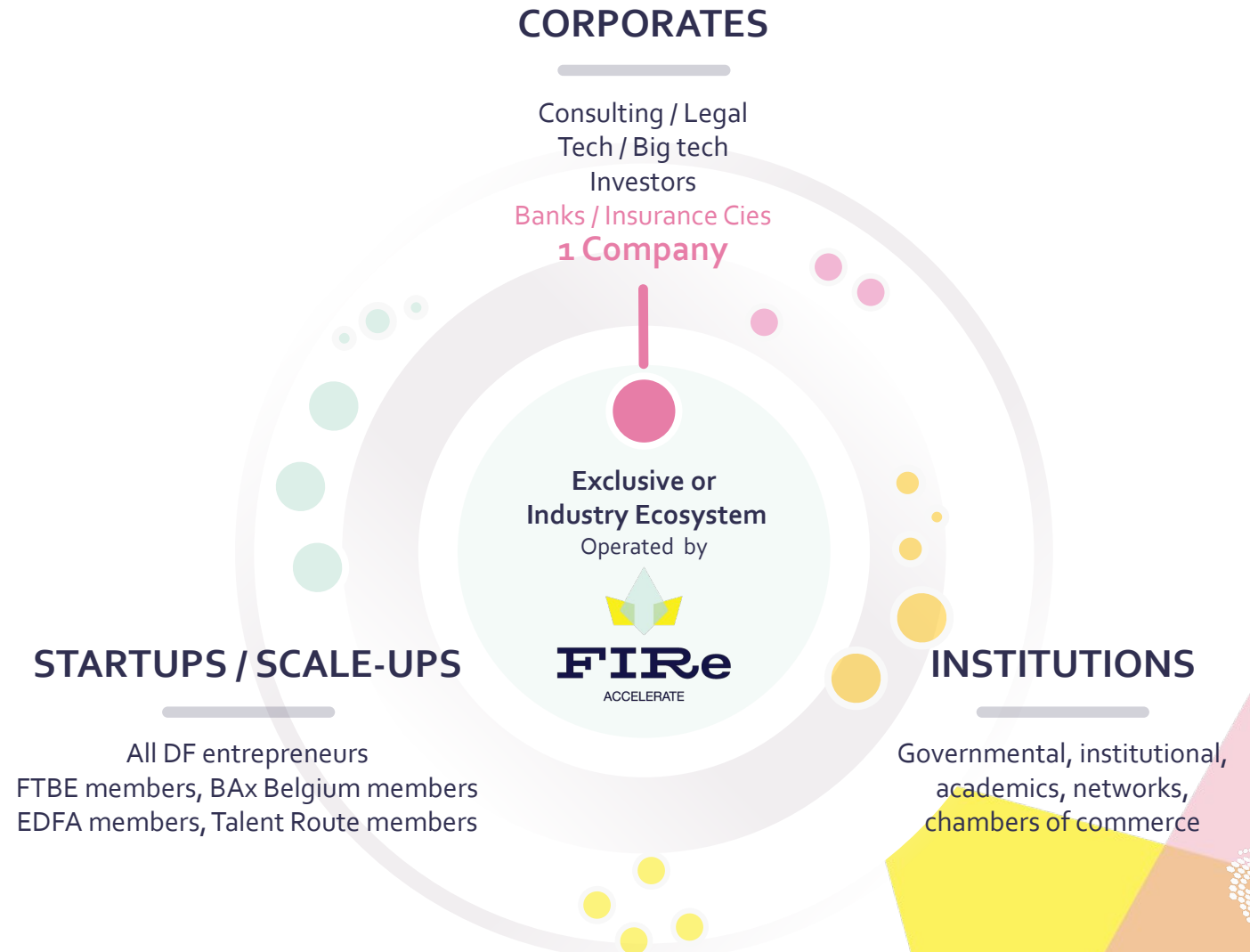
Monday	Tuesday	Wednesday	Thursday	Friday
Kick-off and keynote speaker	Tech Deep Dive on a specific technology	Hackathon Day 1	Hackathon Day 2	Training / Masterclass
Open innovation roundtable between corporates - academics - policy makers	Reverse Pitch session		Pitch Awards & networking	



Corporates Acceleration Reverse Pitch & Open Innovation

FIRe is the facilitator of boosting open collaboration between all the stakeholders of Digital Finance

1. **Reverse Pitch** - A company, or Peers facing the same challenge, can present their challenge towards the Fintech startup/scale-up community
2. **Solution Proposal** by startups/scale-ups
3. **Proposal Selection** - the company or peers will select the fintech or consortium of fintechs to make a POC.
4. **POC and implementation** - Once the POC ready, implementation can also be supported by FTBE and its partners. A 3rd layer of support and knowledge will be present: academics and finance support to boost the POC creation.



FIRe - THE PLACE TO CONNECT. COLLABORATE. & INNOVATE.

The Innovation Hub, FinTech BE's community and the open innovation/acceleration support will enable the Digital Finance scene in Belgium to rise and shine!



PARTNERSHIP PACKAGES

	Silver Partners 2 500€	Gold Partners 10 000€	Main Partners 20 000€
Visibility & Sharing news and offers	+	+	+
Tickets at 50% for all events (excl.DFS)	3	10	10
Daily Passes at FIRE (/year)	20	40	40
Open office hours Ad hoc events	optional	+	++
Breakfasts Networking events	optional	+	++
Involvement in FIRE hub, mentors and introductions	optional	+	++
Meeting rooms at FIRE hub (/year)			5



Acceleration week : Main partner 16 000€ / Partner 8 000€



SILVER PARTNER PACKAGE

PARTNERS ADVANTAGES

- **Visibility**
- **Share your news and reports** with our community (website and social media)
- **Promote** your trainings with a discount in our **training catalogue**
- **Offer your service/product** with a discount/promotion to our members
- **3 Tickets -50%** to all events (excl.DFS)
- **20 FIRE Hub Daily Passes/** year to work in the coworking

OPTIONS

Extra daily passes :	25€/day
Ad hoc events:	2500€/event
Speed networking - Masterclass - Roundtable - Workshop 4h max, 20 attendees	
Open office hours (bimonthly):	1500€
Breakfasts:	750€
Animate one of our 16 breakfasts	
Networking afterworks events	2200€
Sponsor one of the 3 networking nights	
Hosting a Hybrid Meetup	800€
Welcome our community in your premises, offer catering to part.(30€/pers), we bring AV material and photographer, GDPR option given to part. to share their data with our partners. Visibility as hosting partner in all comm about event	
Cosigned a project	1000€
Collaborate on a barometer/report	

2500€



GOLD PARTNER PACKAGE

CORPORATE PARTNERS ADVANTAGES

- **Visibility**
- **Share your news and reports** with our community (website and social media)
- **Promote** your trainings with a discount in our **training catalogue**
- **Offer your service/product** with a discount/promotion to our members
- **10 Tickets -50%** to all events (excl.DFS)
- **40 FIRE Hub Daily Passes/** year to work in the coworking
- Involvement in FIRE hub, **mentoring** and introductions

OPTIONS ACCORDING TO NEEDS

Ad hoc event:	1 incl.
Speed networking - Masterclass - Roundtable - Workshop 4h max, 20 attendees	
Open office hours (bimonthly):	incl.
Breakfasts:	incl.
Animate one of our 16 breakfasts	
Networking afterworks events	1 incl.
Sponsor one of the 3 networking nights	
Hosting a Hybrid Meetup	option
Welcome our community in your premises, offer catering to part.(30€/pers), we bring AV material and photographer, GDPR option given to part. to share their data with our partners. Visibility as hosting partner in all comm about event	
Cosigned a project	option
Collaborate on a barometer/repor	
Extra daily passes	25€/day
Meeting room rental	ask for quote
Access all SQ's meeting room at a member's rate and organise your meetings at FIRE hub.	

10 000€



MAIN PARTNER PACKAGE

MAIN CORPORATE PARTNERS ADVANTAGES

- **Visibility**
- **Share your news and reports** with our community (website and social media)
- **Promote** your trainings with a discount in our **training catalogue**
- **Offer your service/product** with a discount/promotion to our members
- **10 Tickets -50%** to all events (excl.DFS)
- **40 FIRe Hub Daily Passes/** year to work in the coworking
- Involvement in FIRe hub, **mentoring** and introductions

OPTIONS ACCORDING TO NEEDS

Ad hoc event: Speed networking - Masterclass - Roundtable - Workshop 4h max, 20 attendees	2 incl.
Open office hours (bimonthly):	incl.
Breakfasts: Animate one of our 16 breakfasts	incl.
Networking afterworks events Sponsor one of the 3 networking nights	ALL 3 incl.
Meeting room rental Access all SQ's meeting rooms and organise 5 of your meetings at FIRe hub (half days - max 30 people - coffee incl.)	5 incl.
Hosting a Hybrid Meetup Welcome our community in your premises, offer catering to part.(30€/pers), we bring AV material and photographer, GDPR option given to part. to share their data with our partners. Visibility as hosting partner in all comm about event	option
Cosigned a project Collaborate on a barometer/report	option
Extra daily passes	25€/day

20 000€



ACCELERATION WEEK PARTNER PACKAGES



Be part of FIRE Accelerate by actively supporting one of the Acceleration Weeks that will be organised on Blockchain, RegTech and Insurtech.

- **Help accelerating startups and corporates**
 - Offer content for our Tech Deep Dives, Masterclasses and training
 - Offer coaching, awards, tools and/or support during the hackathon days
 - Be part of the jury
 - Welcome FIRE community in your premises
 - Support the working groups around specific corporate and/or industry challenges
- **Be accelerated**
 - Get the support of FIRE's community by reverse pitching your challenge(s)
 - Take advantage of the Hackathon organised around your needs
 - See the creation and select a solution at POC's stage
- **Accelerate your industry**
 - Be part of an open innovation working group with your peers
 - Be at the forefront of the transformation of your industry
 - Identify common challenges and collaborate with your Coopetitors
 - Get the support of our Open Innovation specialists and other experts (consulting companies, big tech, academics, policy makers, startups and scale-ups, ...)

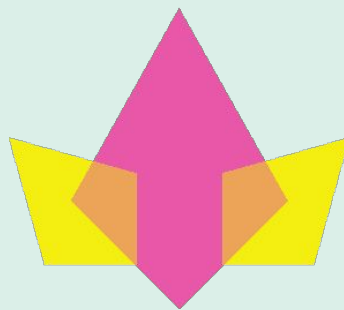
8 000€ **PARTNER**

16 000€ **MAIN PARTNER**





THANK YOU



FIRE

YOUR DIGITAL FINANCE HUB

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