



FINTECH BELGIUM

Connect. Collaborate. Innovate

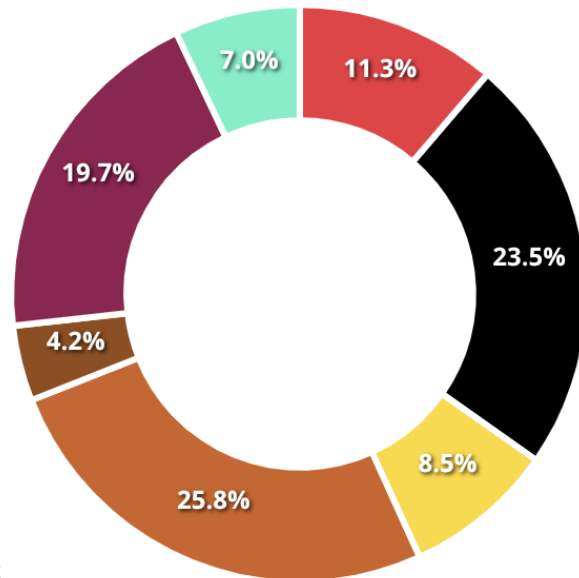


FINTECH BELGIUM ASBL/VZW

The only grassroots non-profit association BY and FOR fintechs active in Belgium and the biggest community active in the industry.

+135 MEMBERS

From Startups and scale-ups to well established financial services, we represent a vast majority of fintechs, insurtechs, regtechs, wealthtech, accountingtechs, tradetechs, ... Active in Belgium, with more than 70% of Belgian companies.



Distribution of main sectors

- RegTech
- Financing & Investment
- InsurTech
- Payment
- Neobank & PFM
- Infrastructure & Enabling Technologies
- Blockchain & Crypto



Our members have all signed a charter and share the same core values of integrity, transparency, client-centricity, competence and technological innovation.

Discover all our members here:
<https://fintechbelgium.be/our-members/>



WHAT WE STAND FOR

A thriving Belgian FS Industry

Since 2015, FinTech Belgium gathers a very dynamic community to discuss disruptive models and support the development of new technologies for the finance industry.

Our independent and non-profit organisation's main missions are to

- **PROMOTE** - actively and tangibly promote the FinTech sector in BE and BE FinTechs and ecosystem abroad
- **DIALOGUE** - we are the SPOC for our industry towards the regulators and other stakeholders both at an International, EU and BE level
- **SHARE** - we make the magic happen by sharing information, experience and knowledge within and out of our community

DIALOGUE with regulators and policy makers



Ourselves and through associations we founded and are involved in:



<https://europeandigitalfinance.eu/>

Blockchain4Belgium
#SMARTNATION - INCLUSION - CONVERGENCE - AMBITION

www.blockchain4belgium.eu



Blockchain Association
of Exchange Platforms and Custodians

<http://baxbelgium.com/>

HOW WE MAKE THE MAGIC HAPPEN /1

Mainly by organising events !.. Whether open to any person interested in digital finance, specifically for Fintechs or startups, or private events organised around the challenge of one of our partners.

Meetups

- Evening conferences on specific topics such as Open banking, digital ID, ESG, Data economy, latest EU Regulation's impact, ...
- Open to all - gathering 40-100 delegates
- Focusing on networking during a walking dinner

Breakfasts

- Open to all and free
- Informal set up to network
- And discover members during their pitch

Incubation events (webinars, trainings, ...)

- Specifically for our members or FinTechs
- Startups / Scale-up focus topics (expansion, raising funds, grants and subsidies, procurement processes, ...)



HOW WE MAKE THE MAGIC HAPPEN /2

Mainly by organising events !.. Whether open to any person interested in digital finance, specifically for Fintechs or startups, or private events organised around the challenge of one of our partners.

Fintech days for students

The FS industry is facing the greatest challenge of all: attracting and keeping talent! Between a shortage of experts, the need for new types of profiles and the increasing list of demands and expectations from our employees... Fintech Belgium developed several tools and partnerships with the academic world to contribute to a brighter future.

- Custom made events for student groups with Universities and Business Schools
- Mostly innovation and finance students,
- Build awareness and educate about fintechs, entrepreneurship, and specific fintech topics
- Programme involving fintechs and partners

We also... launched of a **job board** called "your career in fintech": <https://careers.fintechbelgium.be>
This board gathers all the jobs available on our members' websites. A go-to platform we promote amongst students, alumni, etc.

And... Partner up with student and alumni associations to provide our members with interns, free consulting / market research, involvement in thesis missions, ...

Custom events for FS and non-FS partners

Fintech Belgium offers an environment focusing on innovation in FS, where all partners can come with their challenges and explore around them. From a need to identifying specific business and technical challenges, to tackling them, ... we organise a series of custom made events hand-in-hand with FS and non-FS corporates.

- Private sessions based on the partner's challenge(s)
- Gathering all needed stakeholders
- Programme involving fintechs and partners
- Matchmaking sessions, roundtables, workshops, ...
- Introduction to Fintech, to AI, to Blockchain, ...



HOW WE MAKE THE MAGIC HAPPEN /3

By organising events!.. Whether open to any person interested in digital finance, specifically for Fintechs or startups, or private events organised around the challenge of one of our partners.

Acceleration Week

- A full week dedicated to accelerating the development of our FS industry through digital solutions
- Open to the whole industry
- Innovation day, Startup training day, 2-Day Hackathon
- Based on the FS industry challenges... Easier, faster, cheaper & always safer.

Digital Finance Summit

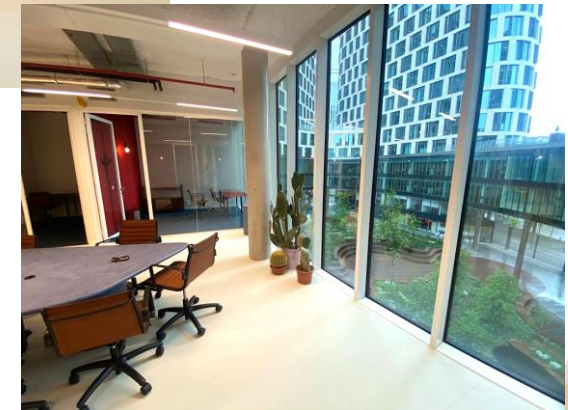
- THE big mass of digital finance in Belgium
- 1-day conference gathering +600 people
- +100 speakers incl. Ministers, regulators, FTs, FS, ...
- All stakeholders attending, including >25% of international audience
- 4 stages
- EU Fintech Pitch Battle > jury of investors and awards
- +40 exhibitors
- Learn, exchange and network



FIRe HUB - THE PLACE TO GROW YOUR BUSINESS



- **Meeting point** for all Belgian and international DIGITAL FINANCE STAKEHOLDERS
- Give root to **new ideas and co-operation** in the **breeding ground for innovation and collaboration** in the Digital Finance world.
- **Incubation and Hosting**
 - Coworking space
 - Private offices
 - Meeting spaces
 - Open to DF business travellers
 - **Perfectly located** in the centre of EU capital and right between all major stakeholders of our industry



MAKE BELGIUM ON FIRE AGAIN

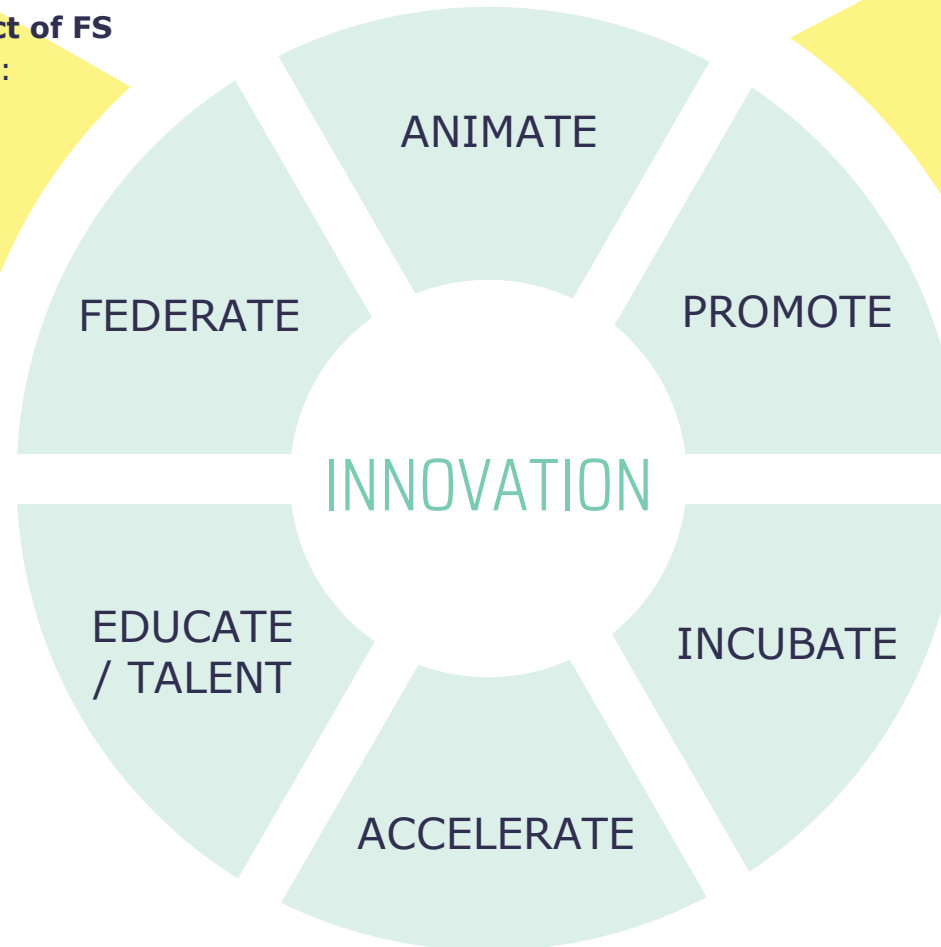
Thanks to FIRE – The Belgian Innovation Hub

Increase the positive societal impact of FS

Core improvements from digital finance:
More transparent, easier to use,
faster, cheaper, and safer products.

Great footprint in ESG

education, awareness, investments
with an impact, decarbonisation,
traceability, financial inclusion,
digital gap reduction, ...



Make Belgium count as a recognised **Financial Place** and **competitive** on the EU single market and across the World, train and attract **talents**, attract investments & businesses, create **jobs**, increase **wellbeing** of citizens, impact **productivity** and **profitability** of companies and our FS in an increasingly regulated EU environment, ...

DEVELOP
DIGITAL
FINANCE

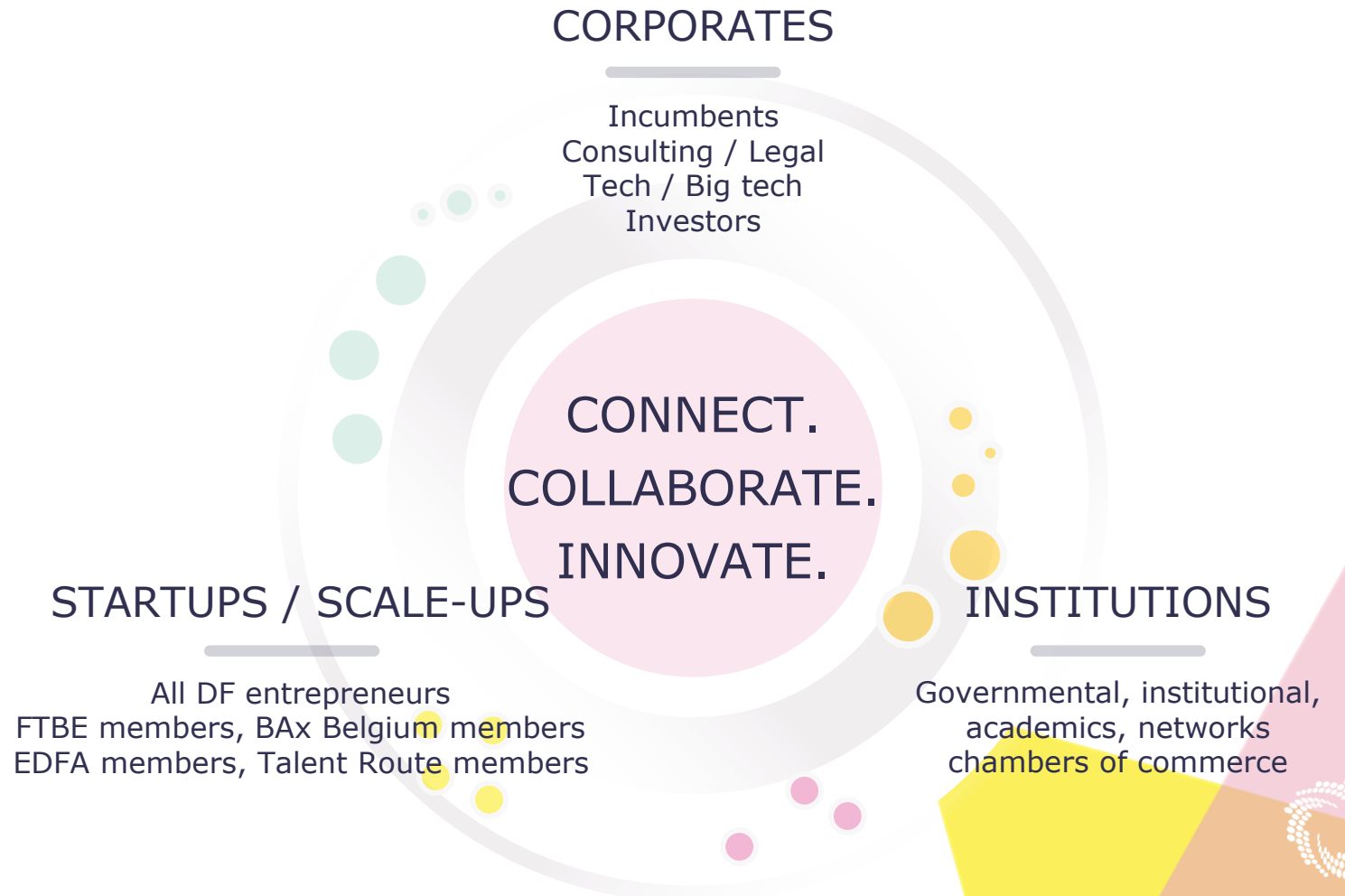


MAKE BELGIUM ON FIRE AGAIN

Involving all the Belgian FS Stakeholders



- **Meeting point** for all Belgian and international DIGITAL FINANCE STAKEHOLDERS
- Give root to **new ideas and co-operation**
- **The breeding ground for innovation and collaboration** in the Digital Finance world





WHAT CAN FINTECH BELGIUM DO FOR YOU IN 2024

Fintech Belgium federates, promotes and represents its fintech members, with the support and collaboration of its friends and partners proposing projects and offering structural, hosting and financial support.

ARE YOU A FINTECH ? AN INSURTECH, WEALTHTECH, REGTECH or ...?

Are you providing **technological PRODUCT(S)**
to support or enable **financial services**?
Do you share our core values of integrity, transparency,
client-centricity, competence and technological innovation?

YES

Why don't you become a member of our association?
We can do a lot for you.

BECOME A MEMBER



We exist by and for you.
Our 3 missions revolve around you:
make sure you thrive,
by sharing with you, promote and
represent you

LOOKING FOR MORE VISIBILITY
and want to be more involved and
support the ecosystem?



BECOME A PARTNER

Gain visibility in our community,
support us with content, or
enjoy our events and exclusive
networking opportunities

NO

You represent a **corporate, consulting** company,
legal office, a **tech-provider**, a financial player
not focusing on Tech, an agency, ... ?

You are an **individual**
interested in the fintech sector?

BECOME A FRIEND



Enjoy our events and exclusive
networking opportunities.

BECOME A MEMBER / ADVANTAGES



All our members are legal entities or natural persons, FinTechs active in Belgium, or which include persons developing a FinTech project and share our charter and values of integrity, transparency, client-centricity, competence and technological innovation.



To ensure innovation drives us, only members of max. 10year existence have the right to vote during our annual general assemblies.

Apart from the proof of professionalism and trustworthiness our logo can bring to your brand, what we do for our members lies in our 3 missions...

1. **PROMOTE**
A Belgian and International level
2. **DIALOGUE**
With regulators and other stakeholders at Belgian, European and International level
1. **SHARE**
Experience, information and knowledge.



1. PROMOTE

1. VISIBILITY ON OUR WEBSITE & SoMe

- Feed your own page on our website.
- Belgian FinTech Mapping >> Be found more easily in our mapping.fintechbelgium.be. Members appear at the top of each groups.
- Share your good news with us and our community on our social media and via our newsletter by sending an email to news@fintechbelgium.be

2. DISCOUNT ON PARTNERSHIPS

- Digital Finance Summit: Get a -50% discount on Silver and Gold packages if you are <50 FTE.
- Get -50% reduction on visibility tools such as articles in our magazine, video and podcast interviews, ...

3. INTERNATIONAL EVENTS

- Get a chance to be part of our shared booth on International fairs *
- Be part of a Belgian delegation on a Trade Mission abroad *
- Take advantage of special prices negotiated especially for you by FTBE's team on partnership packages...

4. SPEAKERS OPPORTUNITY

- Grab one of the many Speaker opportunities during our own and our partners events >> See an event on which you have expertise to share with our community? Send us email. Be considered in priority.
- Pitch your innovative solution during one of our breakfasts.
- Show your expertise or connect with corporates during one of our Custom Partner Event
- Be involved in one of our Students fintech days.

5. AWARDS AND OTHER CALLS

- Be informed of the latest awards or acceleration programs.

*(collaborations with hub.brussels, FIT and AWEX)



2. DIALOGUE

BE HEARD AS A MEMBER

1. BELGIAN REGULATORS

- Consultations from the regulators,
- Be part of working groups,
- Contact us directly with your requests

2. EU COMMISSION AND PARLIAMENT

- Through the **EUROPEAN DIGITAL FINANCE ASSOCIATION**
- Be part of working groups
- Be involved in events and discussions with the policy makers
(Soon to come: additional fee to be applied for higher involvement)

3. OTHER STAKEHOLDERS, ACCESS A GREAT NETWORK

- We help you **expand**. We collaborate with actors such as hub.brussels, FIT and Awex, embassies, other Fintech Hubs, accelerators and incubators, etc. we help them find you, and initiate any discussion you would like to have with them.



3. SHARE

We MAKE THE MAGIC HAPPEN by sharing information, experience and knowledge

1. NETWORK DURING OUR EVENTS

- **Get 50% discount** (on 3 tickets/event) to attend all our events (trainings, meetups, including the Digital Finance Summit, ...)

2. MUTUALISE COSTS OF SHARED ACTIONS

- Seize one of the **shared PR** opportunities we negotiate and manage (TV capsules, barometers, etc.)

3. INTERNATIONAL EVENTS

- Take part in our **networking** sessions and a lot of other Belgian and International events at **preferential rates** we negotiate for you with our partners

4. JOIN OUR COWORKING SPACE

- Whether you need a private office or a hot desks in our coworking space, on a regular basis or some unique occasions, you are more than welcome to reach out to us...
- Same goes for a meetup room or an event space.



& MORE ...

THANKS TO OUR **PARTNERS**

1. **BENEFITS AND PERKS**

- Enjoy all the benefits and perks our partners have to offer... From discounts, free credit, complimentary services and audits to advice “on the house”, our partners are supportive and generous!

2. **MENTORS**

- Get the support / free guidance from very different and complementary mentors available on our website to be reached out to (SOON TO BE LAUNCHED)

3. **INCUBATION EVENTS**

- Attend free webinars offered by our partners on topics that matter to startups and scale-ups...
- Benefit from the members’ rate on all trainings organised at Febelfin Academy

CARREER.FINTECHBELGIUM.BE

- All your job opportunities will automatically appear on our Job Board “Your Career in Fintech” that we keep promoting in our ecosystem, on job fairs, and amongst the several student communities.
- Feature your job on top of the job board (for an extra cost)



How to become a fintech MEMBER of our organisation and how much will it cost?



Fill in [this form](#), which is your application and your adherence to our charter. Within 7 days, your application will be analysed for validation by our board of directors according to our charter.

A tip: The key to make a membership worth the investment is to be active!



Membership	Size (personnel)
0 €	Fintech of tomorrow*
400 €	< 5 FTE**
990 €	> 5 FTE and < 50 FTE
1.850 €	> 50 FTE and < 250 FTE
5.500 €	> 250 FTE

* "FinTech of tomorrow" are companies that plan to offer disruptive financial services in a near future but are not incorporated yet. They morally commit to become full members as soon as they have a VAT number.

** FTE – Full time equivalent



The best way to take advantage
of your membership?

Be Active.

WANT MORE VISIBILITY OR BE MORE INVOLVED?

DISCOVER OUR PARTNERSHIP PACKAGES

	Silver Partners 2 750€	Gold Partners 10 000€	Main Partners 20 000€
1. INSIGHTS / NEWS	✓	✓	✓
2. NETWORK / EVENTS	✓	✓	✓
3. VISIBILITY / MARKETING	Basic	Medium	Premium
4. CONTENT / EXPERTISE / MENTORSHIP	2 experts (+option)	4 experts (+option)	6 experts (+option)
5. DEALS / PERKS	✓	✓	✓
6. FIRE - INNOVATION HUB	20 passes	20 passes 500€ Meeting room credit	40 passes 2000€ Meeting room credit
7. YOUR EVENT WITH US	Optional	1 included	2 included*
8. TALENT / EDUCATION > EVENT	Optional	Optional	1 included*

>> **More details in the partnership brochure**

>> Interested in **the Acceleration Week** or **the Digital Finance Summit?**

Discover their partnership brochures.

*2 in total



LET'S DEVELOP DIGITAL FINANCE

CONNECT.

COLLABORATE.

INNOVATE.



CONVINCED?

Fill in the [order form](#).
Our admin queen and team
will do the follow up to make it roll
as soon as possible !

THANK YOU

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info@fintechbelgium.be

